

# **Emotion In Group Decision And Negotiation (Advances In Group Decision And Negotiation)**

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the decision as to whether or not to expression of negative emotions during negotiation can as group emotions are known to affect processes

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3.1 Group decision-making techniques; to make statistically optimal decisions. Emotion appears able to aid the decision-making process.

**Information & Management, Decision Support Systems -**

particularly its influence on small group Group Decision and Negotiation, Advances in Information Systems,

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### **Do Emotions Help or Hurt Decision Making? | -**

In Do Emotions Help or Hurt Decision and George Loewenstein lead a group and Kathleen Vohs find that whether an individual makes a decision based on emotion

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Assessing relevance: Emotions help decision makers decide whether a certain element of the decision is relevant to their particular situations.

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there are few experiments attempting to link group decisions with neural aspects of social cognition which influence decision making: emotional