

Sale Or Succession?: How To Plan For A Successful Business Exit By John Hawkey

By John Hawkey

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succession planning, business to not only the ownership succession but management succession planning and for future business success.

<http://www.familybusinessinstitute.com/index.php/Succession-Planning/>

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<http://www.profitguide.com/manage-grow/leadership/8-steps-to-a-painless-succession-68892>

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<http://www.nacva.com/CTI/CTICertifiedExitPlanningAdvisorProgram.asp>

May 06, 2015 which contributed expertise in succession planning and exit and Emotional Challenges of Business Succession successful business

http://finance.yahoo.com/news/study-columbia-business-school-u-143100407.html;_ylt=AwrBTz3nULpV.QgAbx1XNy0A;_ylu=X3oDMTBzMWY2bTVqBGNvbG8DYmYxBHBvcwM0NgR2dGlkAwRzZWMDc3I-

This article will address these issues by focusing on two key aspects of business succession planning successful succession of a family business. exit

<http://gbr.pepperdine.edu/2011/02/family-business-succession/>

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<http://realbusiness.co.uk/article/25463-how-to-plan-for-a-business-succession->

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<http://www.hwco.com/sites/default/files/documents/JABP15%20Forbes%20Eprint.pdf>

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An exit strategy is a means of 2 In business; 3 See In entrepreneurship and strategic management an exit strategy or exit plan is a way to transition the

http://en.wikipedia.org/wiki/Exit_strategy

Law Firm Succession/Exit Strategies: How much is the firm worth in a sale, Succession/Exit Planning, Strategy & Competitive Business Models,

<http://www.olmsteadassoc.com/resource-center/Law-Firm-Succession-Exit-Strategies-Valuing-the-Firm.aspx>

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and is now spreading globally. A Business Exit Planning exercise begins with the shareholder(s) Sale of a business is not the only form of exit.

http://en.wikipedia.org/wiki/Succession_planning

We have not waded into all of the legal and accounting/tax implications of business succession, business; Sale of all (or a business continuation? Succession

http://www.cf-sn.ca/business/business_succession/common_exits.php

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<http://www.cfjblaw.com/Keys-to-Effective-Succession-Planning-Business-Solutions/>

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<http://www.divestopedia.com/definition/968/succession-plan>