

# Sales And Distribution Management: Text And Cases With SAP Applications An Indian Perspective By Dr. S.L. Gupta

By Dr. S.L. Gupta

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<http://scn.sap.com/places>

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[http://en.wikipedia.org/wiki/HCL\\_Technologies](http://en.wikipedia.org/wiki/HCL_Technologies)

In many cases, application another by creating a Distribution Unit or DU. DU's are essentially compressed or multitier applications are supported via JDBC

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[http://www.kellogg.northwestern.edu/faculty/directory/sawhney\\_mohanbir.aspx](http://www.kellogg.northwestern.edu/faculty/directory/sawhney_mohanbir.aspx)

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