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Chet is a phenomenal sales person. He knows what he is doing hands down. I wish I could say the same when it comes to sales. When I went to seminary I took a job as a

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Book summary: The Ultimate Sales Machine | David -

Books that change your behavior do so with a mix of a-ha! mindset shifts, backed up with tactics that put them into practice. For me, The Ultimate Sales Machine

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The Ultimate Sales Machine, Chet Holmes - 10/10 | -

I don't want to look like I only want to stir a debate in politics :smx3:, so here's my summary of this great book. I really recommend it as the book is written

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<https://adamjusko.wordpress.com/2007/08/21/quickie-book-review-the-ultimate-sales-machine-by-chet-holmes/>

The Ultimate Sales Machine by Chet Holmes (Book -

Quick Summary. Holmes The Ultimate Sales Machine was an extremely enjoyable read. Definitely in my Top 5 as far as sales/business development books are concerned.

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Good summary of the book Martin. I think Chet makes a great point about trying to reach out

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